

Hoichoi- Sahaj Retail Ltd







Hoichoi (which means 'fun and excitement' in Bengali). It is among the first few companies to have dedicated regional language OTT service in India.

Sahaj has tied up with Hoichoi adding more business opportunities for the SMs.

SMs can help their customers in bringing the popular entertainment platform at the finger-tips to enjoy unlimited web series and latest movies.

PROCESS FLOW

SAHAJ

• SMs will propagate Hoichoi app with their customer base.

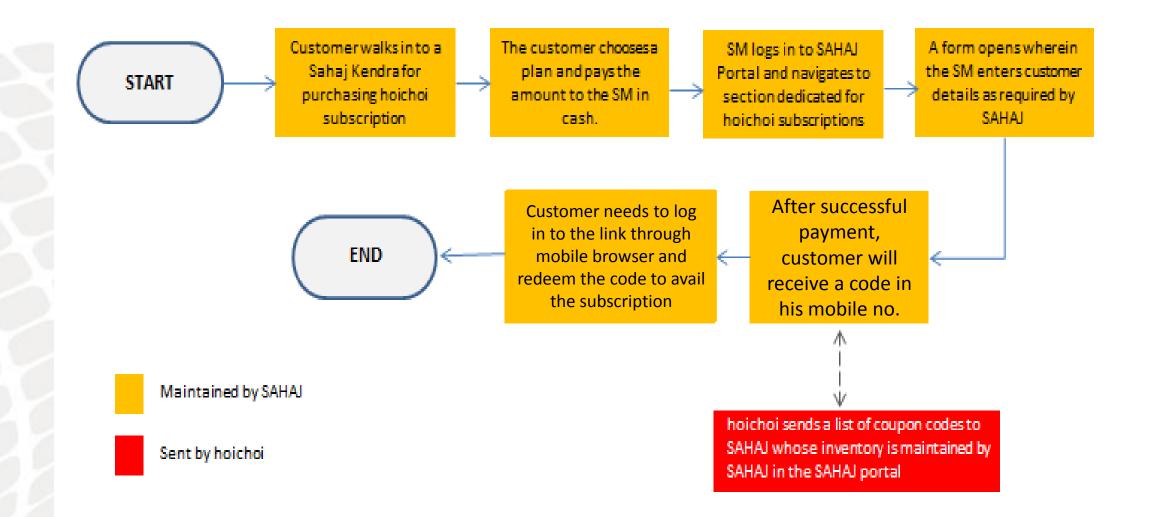
 Customers will subscribe through SMs by capturing customer credentials from the protal.

Subscription fees will be collected by Sahaj through SMs on real time basis.

 After successful payment Hoichoi will send a link to the customer mobile directly to download of the App and viewing purpose.

PROCESS FLOW





Hoichoi Subscriptions

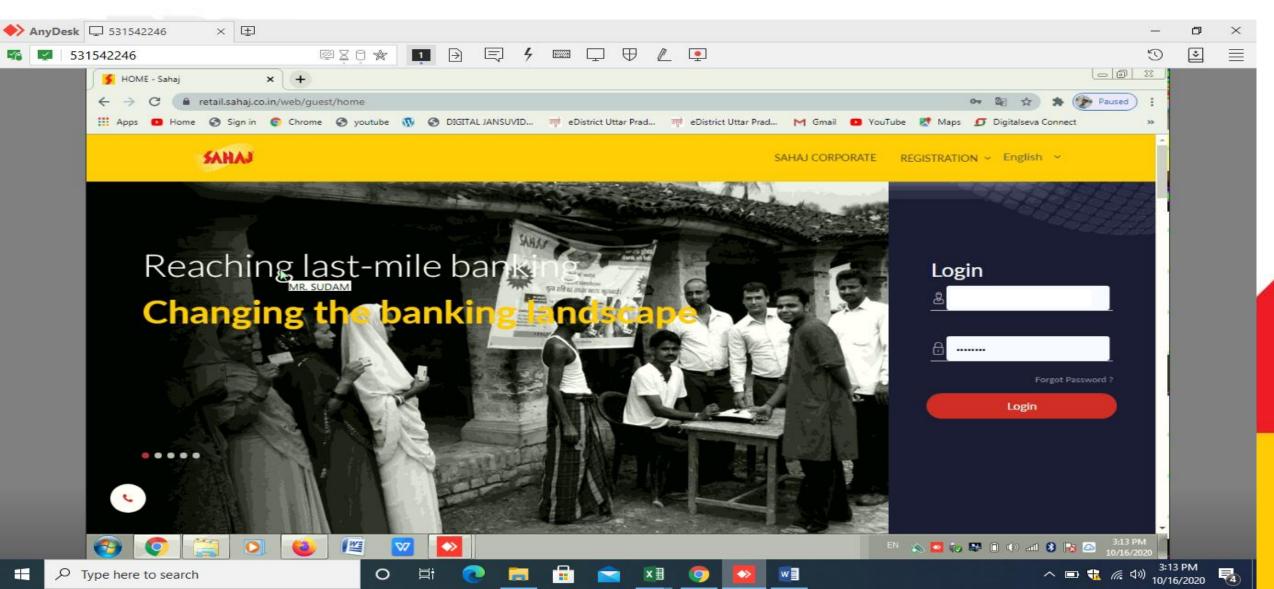
SAHAJ

SMs will get 2 options of subscription for their customers; Either for 12 months or 1 month

Rs 499/- only for 12 months subscription Rs 149/- only for 1 month subscription



The SM needs to log into the Sahaj portal with his VLE id and password





SM will click on "Hoichoi" under "Entertainment" tab

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Click on "Hoichoi" tab

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Click on "Hoichoi Subscription" tab

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In this page SM will select the package

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SM will fill up the mandatory fields and click on "Proceed to Pay" option

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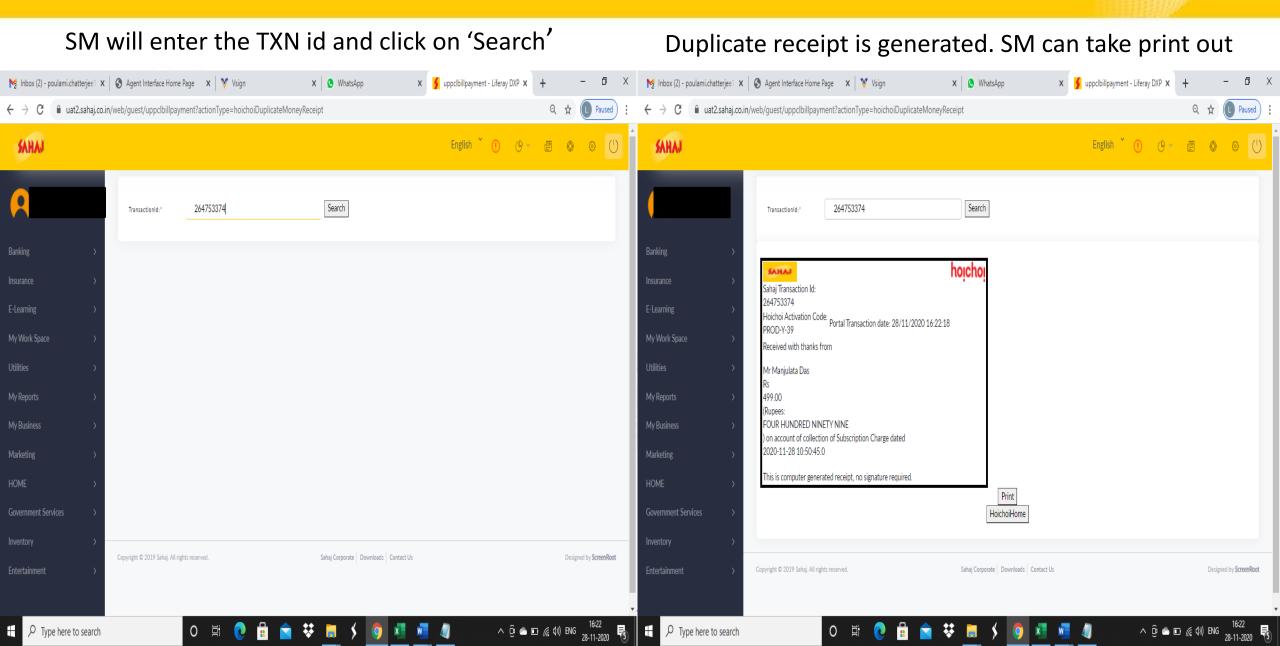
After successful transaction, Money Receipt will be generated. SM will have the option to Print the same

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Duplicate Money Receipt generation. SM will click on "Duplicate Receipt" Tab

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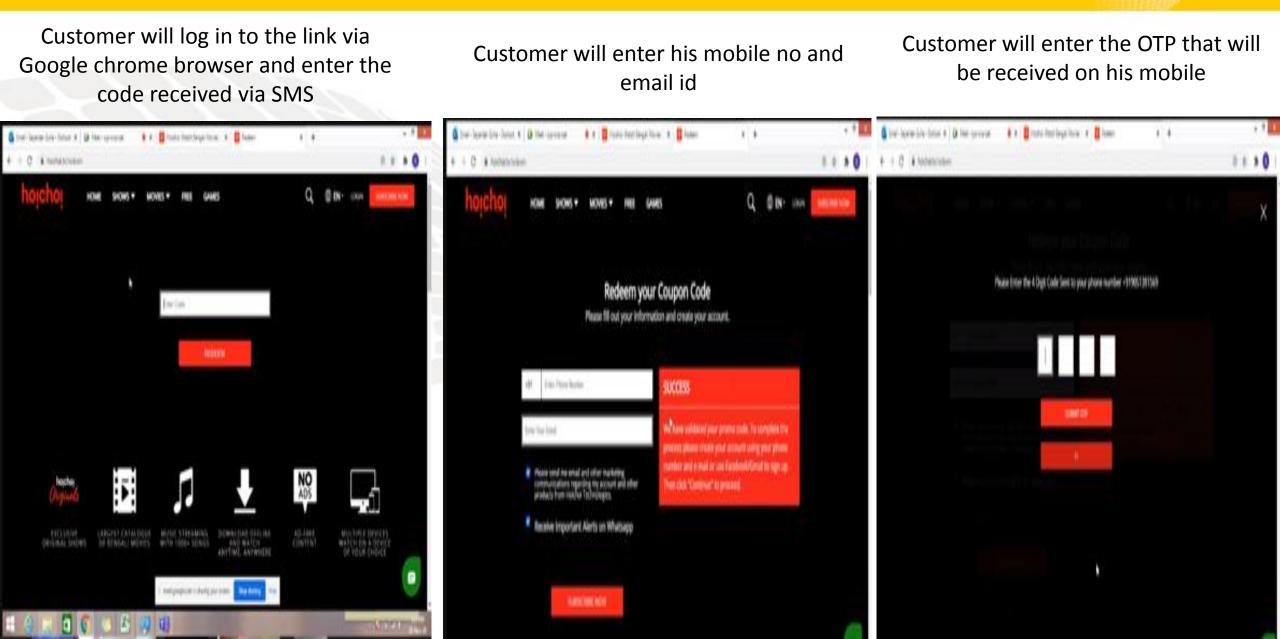
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If the customer has never created an account on Hoichoi / New user

- Visit <u>https://www.hoichoi.tv/redeem</u>
- •Enter Code and hit "Redeem"
- Provide Email id and Phone number
- Click Proceed
- The subscription will be activated immediately.

hoichoi সাবক্রাইব করার পদ্ধতি : 1. আপনার ফোন বা কম্পিউটারের ব্রাউজার (ক্রোম, সাফারি, মজিলা ফায়ারফক্স ইত্যাদি) থেকে www.hoichoi.tv/redeem এই ওয়েব অ্যাড্রেসে যান। hoichoi.tv/redeem 75 2. Enter Code - এই বক্সে কোডটি লিখুন। 3. Redeem - বাটনে ক্লিক করুন। 4. পরবর্তী পেজে আপনার ফোন নাম্বার এবং ইমেইল অ্যাড্রেস দিয়ে অথবা ফেসবুক/জিমেইল ব্যবহার করে আপনার অ্যাকাউন্টটি তৈরি করুন এবং 'সাবস্ক্রাইব করুন/ কন্টিনিউ' বাটনে ক্লিক করুন। Redeem your Coupon Code 91 Enter Phone Numbe 5. এর পরের পেজে 'Let's Go' বাটনে ক্লিক করে সাবস্ক্রিপশান প্রসেসটি সম্পন্ন করুন।

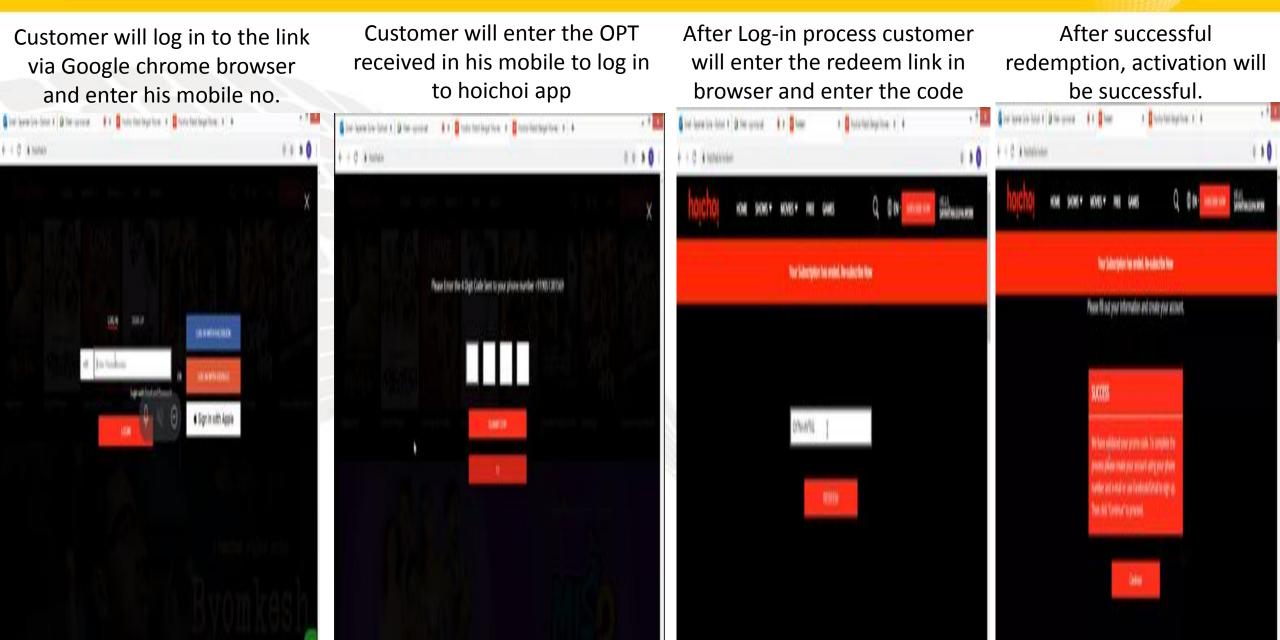
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If the customer has an existing account on Hoichoi

- Visit <u>www.hoichoi.tv</u>
- Log in to the hoichoi account
- Once logged in, visit <u>https://www.hoichoi.tv/redeem</u> either on the same tab or on a new tab.
- Enter Code and hit "Redeem"
- Click on "Proceed"
- •The subscription will be activated immediately.

SAHAJ







Commission Frequency: Upfront

SERVICE_NAME	SKASH Deduction	SM PAYOUT (Excl GST)
HOICHOI Monthly Subscription	149	9.47
HOICHOI Yearly Subscription	499	31.72

**** Commission are subject to change**

Welcome Kit

The SMs will receive a Welcome Kit which will contain some of the following materials

Leaflet (How to redeem codes)

•Posters- Movies, Web Series

- Tent Cards
- Banners
- Danglers
- Stickers



