

# **E-Learning**



# **What is e-Learning**



eLearning is learning utilizing electronic technologies to access educational curriculum outside of a traditional classroom. In most cases, it refers to a course, program or degree delivered completely online.

# What does e-learning consist of?

E-learning can be CD-ROM-based, Network-based, Intranet-based or Internet-based. It can include text, video, audio, animation and virtual environments. It can be a very rich learning experience that can even surpass the level of training you might experience in a crowded classroom. It's self-paced, hands-on learning.



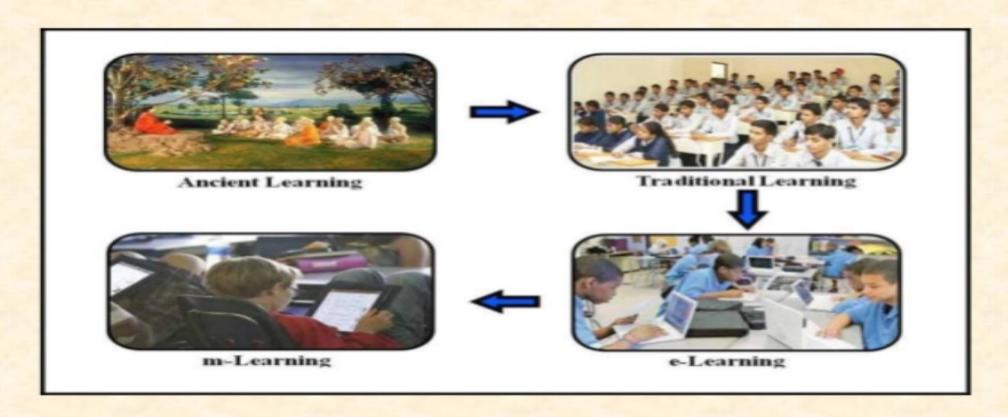
### The Most Important Benefits of e-Learning For Students are -



- Online Learning Accommodates Everyone's Needs. The online method of learning is best suited for everyone
  - Lectures Can Be Taken Multiple Times
    - Offers Access To Updated Content
      - Quick Delivery of Lessons
        - Scalability
        - Consistency
        - Reduced Costs
        - Effectiveness



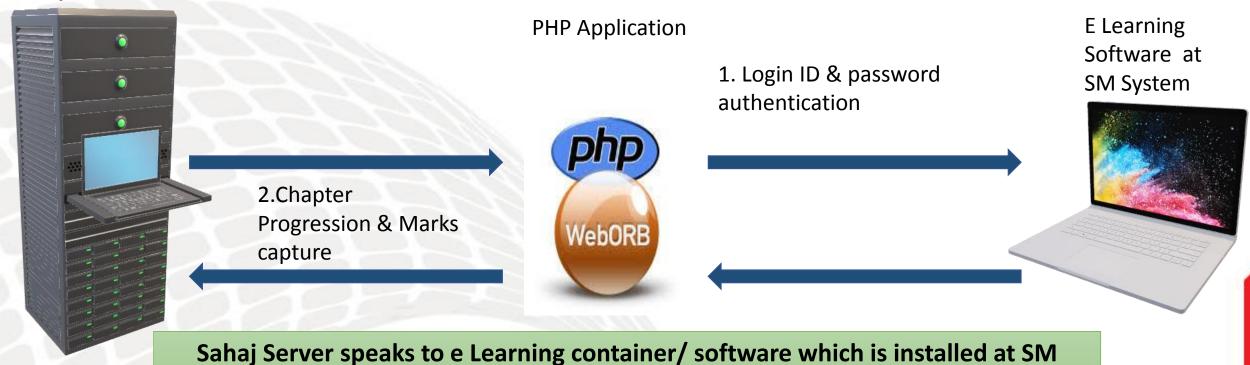
# Transformation of Learning with New Technologies



### **E Learning Technology at Sahaj**



Sahaj Server Sahaj DB



Sahaj e Learning courses can be learnt in Offline mode at Computer/ Laptop at any time only if the software is installed in the device. This is not Web based learning

Laptop/ Desktop through PHP Weborb Application

Internet is only required 2 times, 1st at the time of Login & 2nd when a student is logging off

# **Scope & System Requirement**



# System requirement to run Sahaj Courses

2 GB Ram

**Dual Core Processor** 

Hard drive - 50 - 100 GB

Operating System – windows 7 / windows 10
High Speed internet (Installation can not be done through mobile data sharing)

Sahaj e-Learning majority courses are available in multilingual format

English, Hindi, Oriya, Assamese & Bengali

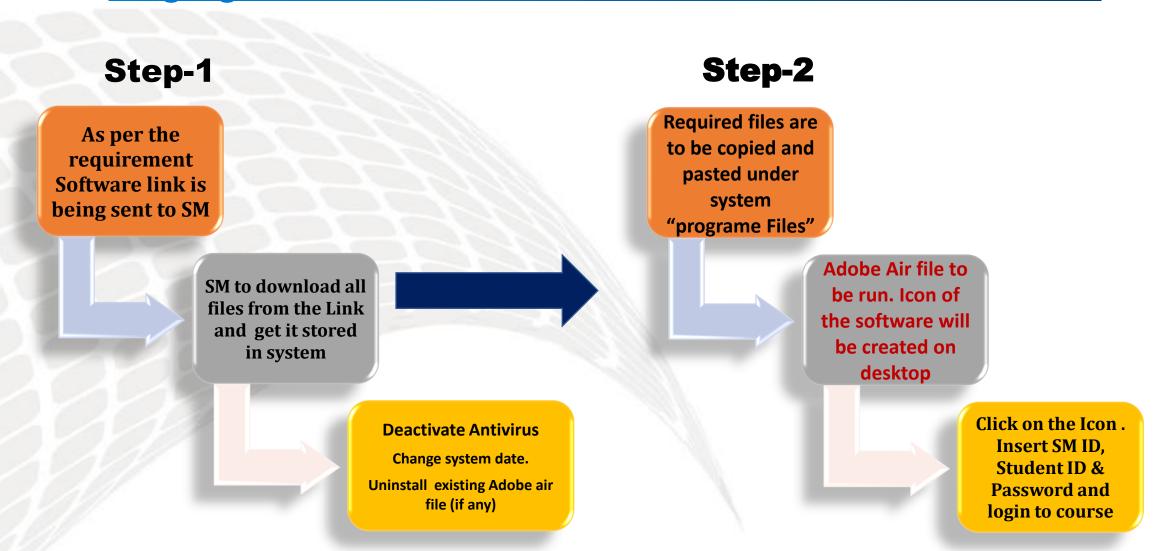
### **Course Size of Sahaj EL**

<b>Course Name</b>	<u>Size</u>			
AdvancedTally	685 MB			
Computer Today	619 MB			
DDEO_MSExcel	818 MB			
DDEO_MSPowerPoint	0.99 GB			
DDEO_MSWord	822 MB			
DDEO_Windows7	1.01 GB			
CorelDraw	1.07 GB			
DreamWeaver	196 MB			
PageMaker	210 MB			
Photoshop	1.80 GB			
Comp Fundamentals	1.29 GB			
MS Excel	556 MB			
MS PowerPoint	601 MB			
MS Windows	461 MB			
MS Word	442 MB			
Typo Tutor	51.2 MB			
SHJ E_SHIKSHA PART2	1.81 GB			

# **Software Installation Steps in Brief**



# Language wise all courses links are stored in Microsoft OneDrive



# **E Learning Courses**



-	SL NO	SERVICE_NAME	SERVICE_ID	Duration	MRP	SKASH Deduction	
,	SL NO	SERVICE_INAIVIE	SERVICE_ID	in Month	IVIKP	SKASH Deduction	
L	1	Advanced Tally ERP 9	303	12	2690	1614	
1	2	CERTIFICATE IN COMPUTER APPLICATION	203	6	1200	720	
	3	COMPUTER FUNDAMENTALS	150	3	1750	1050	
	4	Computer Today		6	2500	1500	
	5	Dream Weaver	121	3	1500	900	
	6	DTP	318	12	3725	2235	
	9	ELO_CORELDRAW_SINGLE	131	6	3100	1860	
	16	ELO_PHOTOSHOP_SINGLE	138	6	3100	1860	
	17	Hardware and Networking	118	3	1500	900	
4	18	INTERVIEW ETIQUETTES	43	3	1000	600	
	19	JOB - TRAINER	45	3	900	540	
	20	DOMESTIC DATA ENTRY OPERATOR	165	12	5600	3360	
1	33	MICROSOFT_EXCEL_2010	159	3	2050	1230	
1	34	MICROSOFT_POWERPOINT_2 010	160	3	1550	930	
	35	MICROSOFT_WORD_2010	158	3	1550	930	
1	36	Pagemaker	122	3	1250	750	
1	37	Tally ERP 9	117	6	2000	1200	
9	38	TYPO LESSON	44	3	600	360	
	39	WINDOWS_7	161	3	1050	630	

# **Category Wise Division**



Sahaj has registered over 200,000 students in various eLearning courses under its e-Shiksha service

# Courses for School Students

# Courses for Adult Students

Courses for Professionals

- COMPUTER FUNDAMENTAL
- ➤ MICROSOFT\_EXCEL\_2010
- MICROSOFT\_POWERPOINT\_ 2010
- **➢** MICROSOFT\_WORD\_2010
- WINDOWS\_7
- DREAM WEAVER

- PAGE MAKER
- COMPUTER TODAY
- CERTIFICATE IN COMPUTER APPLICATION
- CORELDRAW
- **PHOTOSHOP**
- SARKARI PARIKSHA PREPARATION

- ADVANCED TALLY ERP 9
- > Tally ERP 9
- > DTP
- HARDWARE & NETWORKING
- DOMESTIC DATA ENTRY OPERATOR
- > JOB TRAINER
- > INTERVIEW ETIQUETTES

### **Certificates**







### **e**-Shiksha

# Certificate of Completion

Learning Centre ID 9947076700000001

Certificate No....SJ/EL/CCA/20-21/06

Certified that......MAYCAL CHAUDHARY

UTTAR PRADESH , MAHARAJGANJ District/City/Town

has successfully completed Sahaj e-Shiksha

CERTIFICATE IN COMPUTER APPLICATION Course of

6 MONTHS duration with marks 85% in FY-20-21

Date: 07.04.2020

Authorised Signatory



#### Sahaj Retail Limited

CIN: U74110WB200IPt.C093780

Regd Office: Tangra Industrial Estate II, 45, Radhanath Chowdhury Road, Kolkata - 700015

Tel: +91.33 6618 9161 | contactus@sahajretail.com

www.sahajoeporale.com | www.sahajretail.com

With LOGO

Without LOGO



# Certificate of Completion

Losening	Control	71101	10100000001

Certificate No. SA/OD/A-TE9/006476/JAN2020

Certified that	 PRANGYA PA	ARIMITA MAHA	PATRA	 

ODISHA

#### has successfully completed Sahaj e-Shiksha

Advanced Tally (With KIT	Course of
where their deep law, their deep tree have their text that the	the state of the s

12 Months duration with marks 89% in Jan-2020

Date: 07-01-2020

Authorised Signatory

..District/City/Town



#### Sahaj Retail Limited

Regd Office: Tangra Industrial Estate II, 45, Radhanath Chowdhury Road, Kolkata - 700015. Tel: +91.33 6618 9161 | contactus@sahajretail.com www.sahajocoporate.com | www.sahajretail.com

# **Target Segment**



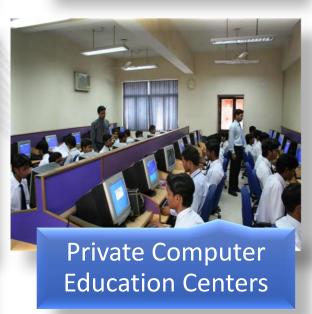












# Sahaj e Learning Business Models





RETAIL COURSES



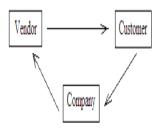
**BULK Model** 



Franchise / SeP Model



Institutional/SIP Model



**Third Party Course** 

# **Retail/ Regular Purchase**



- > Retail Purchase here refers to the consumption of a single course against a single student ID in a single quantity.
- > A single student can purchase different courses in a quantity of "1".

Example: "Ram" is a student, he can purchase CF -1, Tally -1, DDEO-1, Corel draw-1.

But

He can not purchase CF-3, Tally-2.....

### **What is Bulk Purchase**



# In case of Bulk Purchase, a user can purchase multiple copies of the same course or multiple courses together and enroll students to it

### **Bulk Deal is Applicable on following 6 Courses:-**

- 1. DTP
- 2. Certification in Computer Application
- 3. Advanced Tally ERP
- 4. Domestic data Entry Operator
- 5. ERP Tally 9
- 6. Computer Today

- a. VLE can have mix of Registrations ( CCA/DDEO/Tally ERP/Adv. Tally/DTP/CT) and also can take any one.
- b. Instant Cashback to VLE as per the Revenue slab
- c. Bulk Deal will be valid for 6 months from the date of transaction.

The terms and conditions are subject to change without prior notice by the Management

# **What is SIP**



- 1. Minimum quantity to be purchased is 25.
- 2. There will be only one course available under this Model and that is COMPUTER FUNDAMENTAL SERVICE CODE 150: - MRP of the course will be Rs. 650/- and Skash deduction will be Rs. 550/- (GST wise calculation will be given in ERP\_BRS). Partners School Models will get "100" Rs. Against every successful student registration.
- 3. Special price for CF (650/-) will only be applicable under this model.
- 4. SM will be able to register students under only "Computer Fundamental" Course Fee is 650/- portal deduction will be 550/-

SIP is also a type of Bulk deal although only 1 course is available under this model

# What is SeP / e-Learning Franchise Model



#### What is SeP?

SeP is "Sahaj e Shiksha Partner

### What is Sahaj Prepaid Franchise Model?

"Sahaj e Shiksha Partner "/ SeP is the Sahaj Prepaid Franchise Model which comes under Sahaj e Learning Service.

### What is Prepaid Franchise Model?

Prepaid refers to services paid for in advance for a certain duration

#### How does the model work?

It is a new Business Model for which an entrepreneur has to pay the scheme amount in advance for a certain period and enjoy the unlimited student registration facility at his own price for that period

### What is the USP (Unique selling point) of SeP?

- "Unlimited student Registration and unlimited course selling at your own price".

### **Purchase**



### In case of Renewal, Within window period SeP can avail 20% discounted price

### Renewal for 85 Thousand

- Skash Deduction-68000 Thousand.
- GST Amount- 10372.88 Thousand.
- Revenue after GST-57627.12 Thousand.
- Tenure-6 Months.
- Monthly Amortizing Amount is 9604.52 Thousand and will continue for 6 months.

### **Renewal for 1.30 Lac**

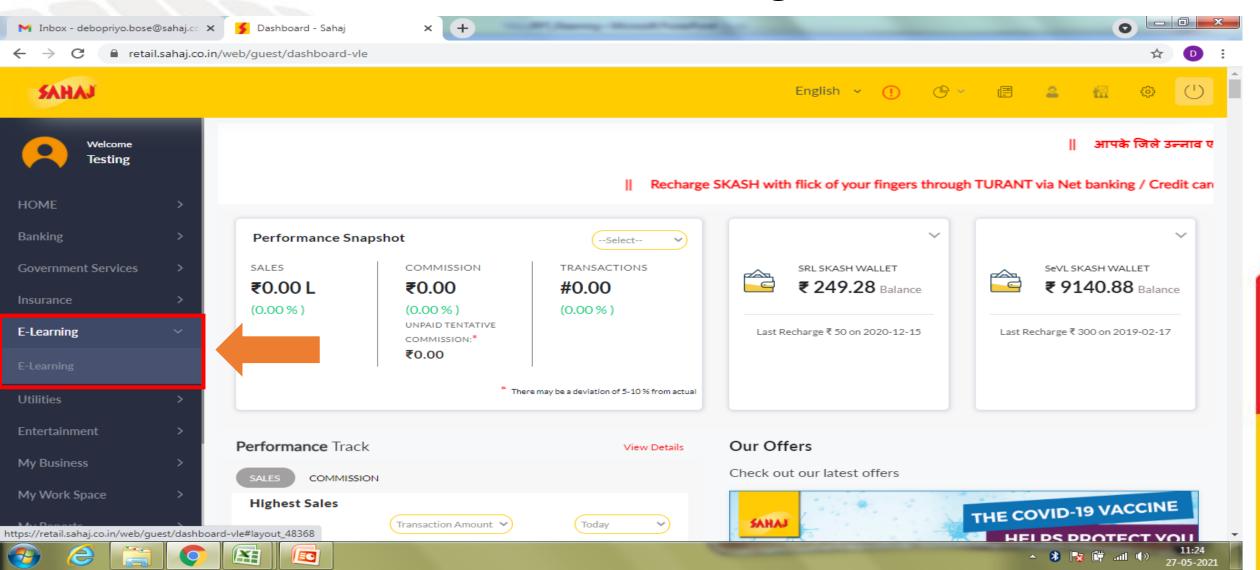
- Skash Deduction-104000 Thousand
- GST Amount-15864.41 Thousand
- Revenue after GST 88135.59 Thousand.
- Tenure-9 Months
- Monthly Amortizing Amount is 9792.52 Thousand and will continue for 9 months.

### **Renewal for 2.00 Lac**

- Skash Deduction -160000 Thousand.
- GST Amount- 24406.78 Thousand.
- Revenue after GST 135593.22 Thousand.
- Tenure -15 Months.
- Monthly Amortizing Amount is 9039.55 Thousand and will continue for 15 months.

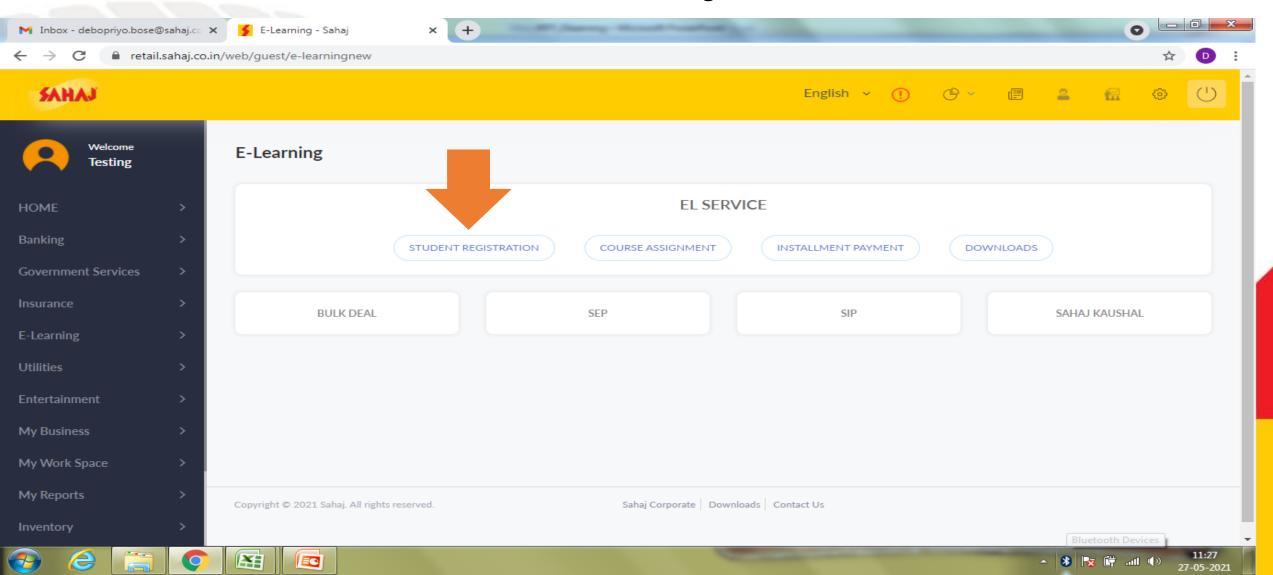


# **Select E-Learning**



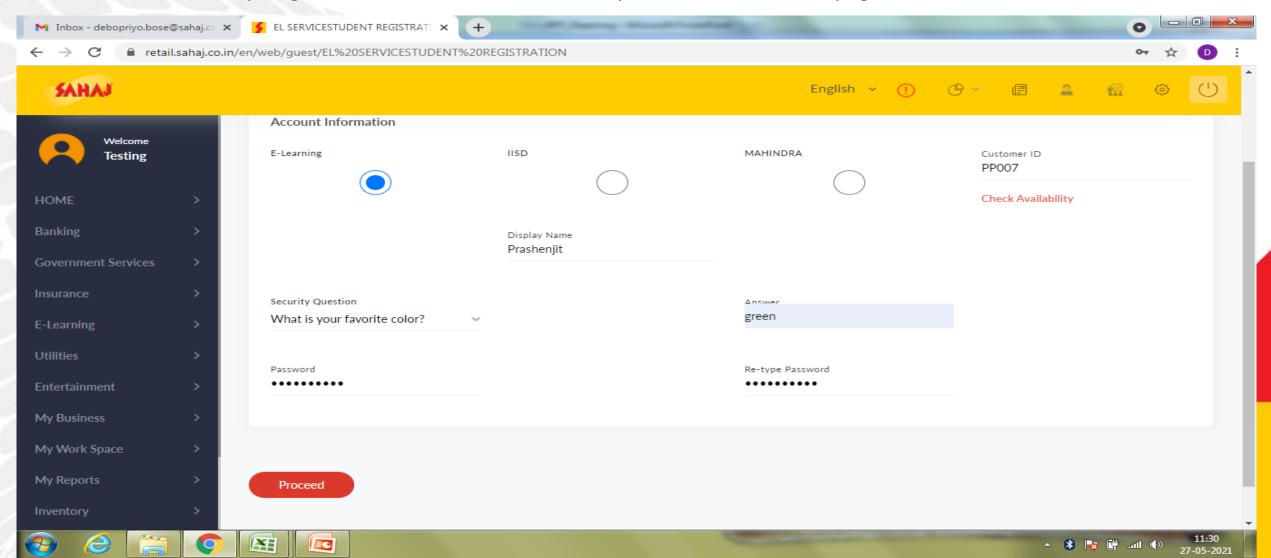


# Click on Student Registration



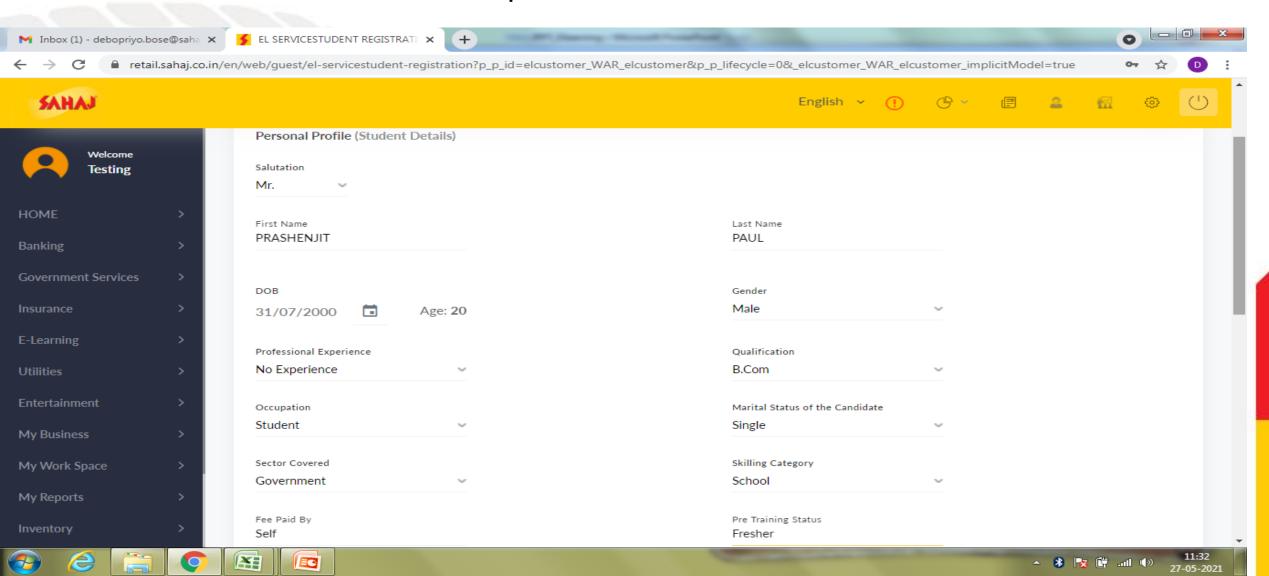


### Student Registration home page is displayed with all options. Fill up Registration Form with all mandatory information in three pages as shown below



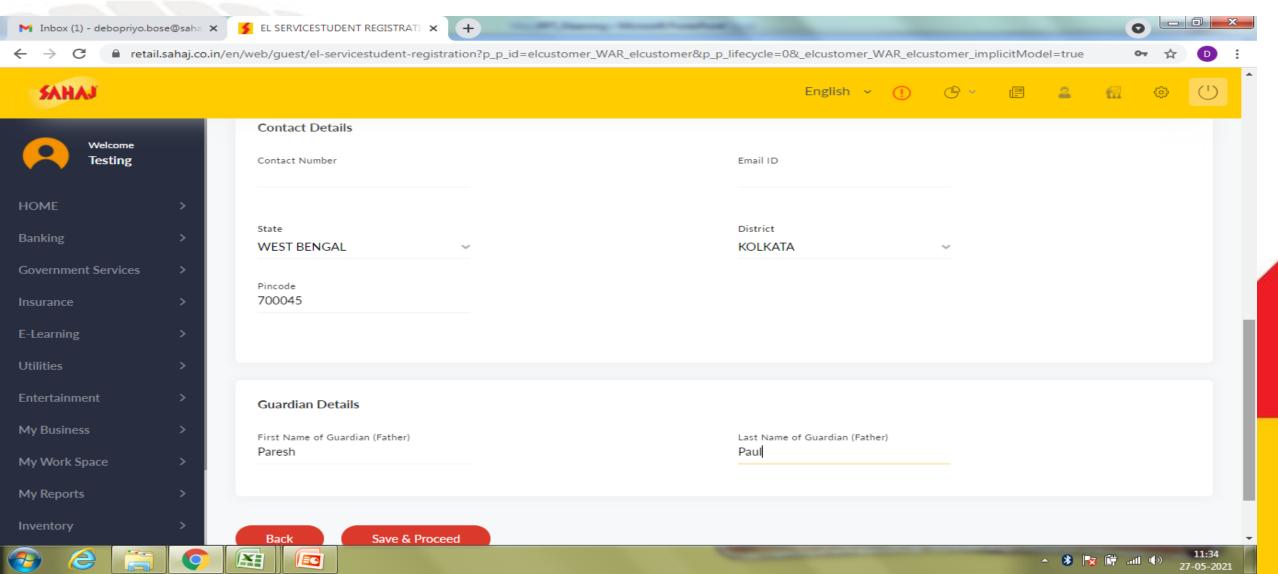


# SM will fill-up the Basic Students Details



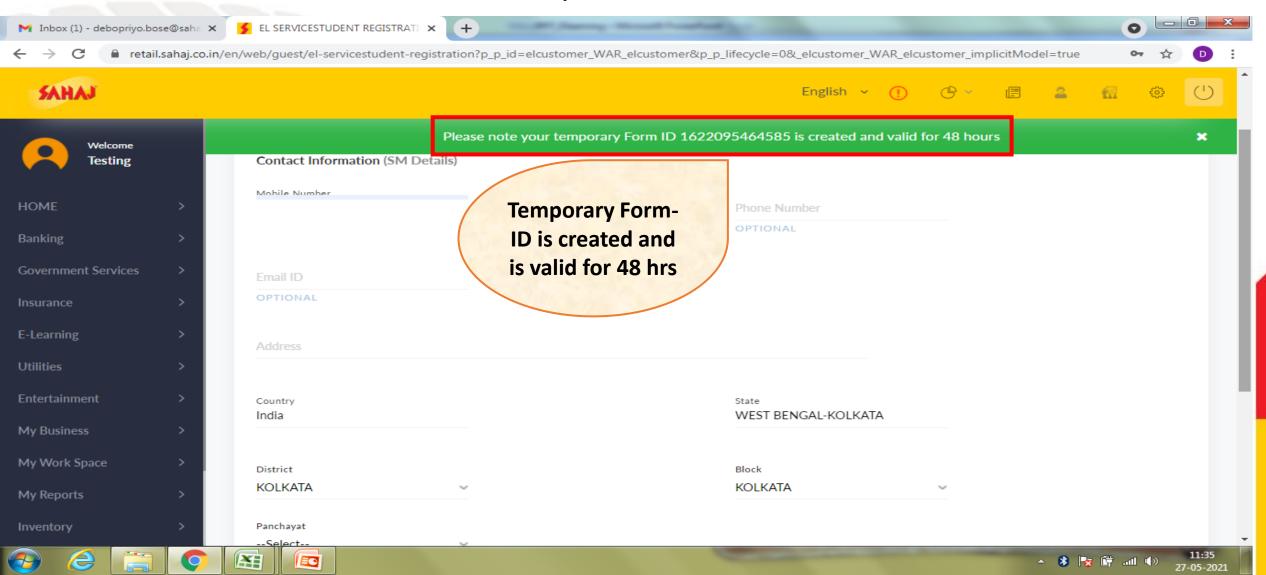


# SM will fill-up the Contact Details & Guardian Details



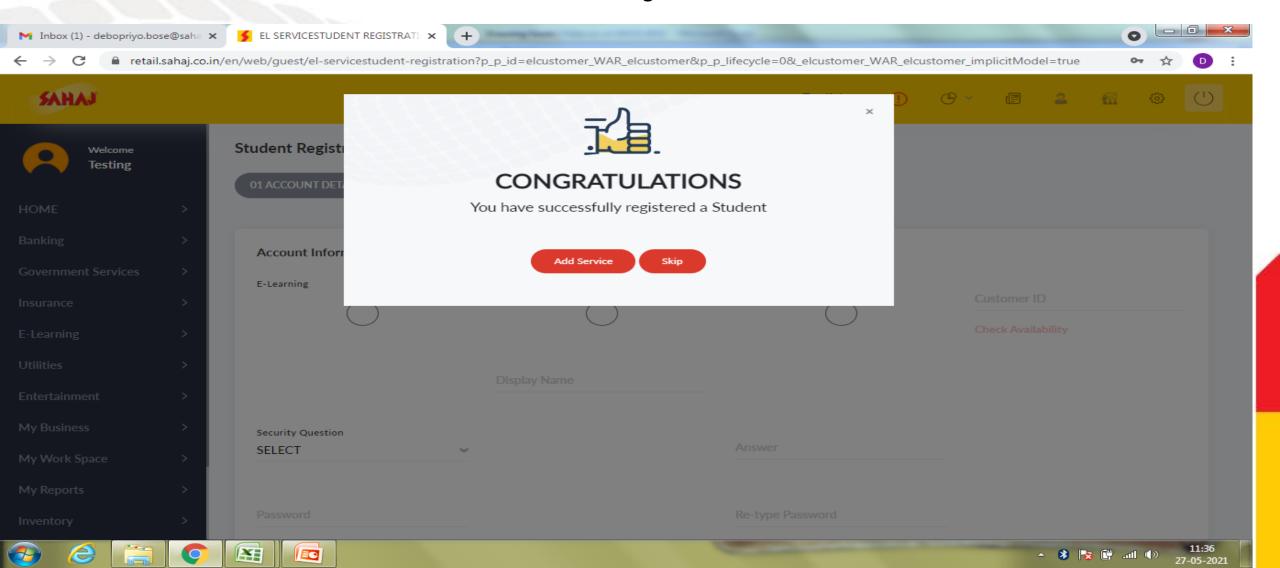


# SM will fill-up his/her own details



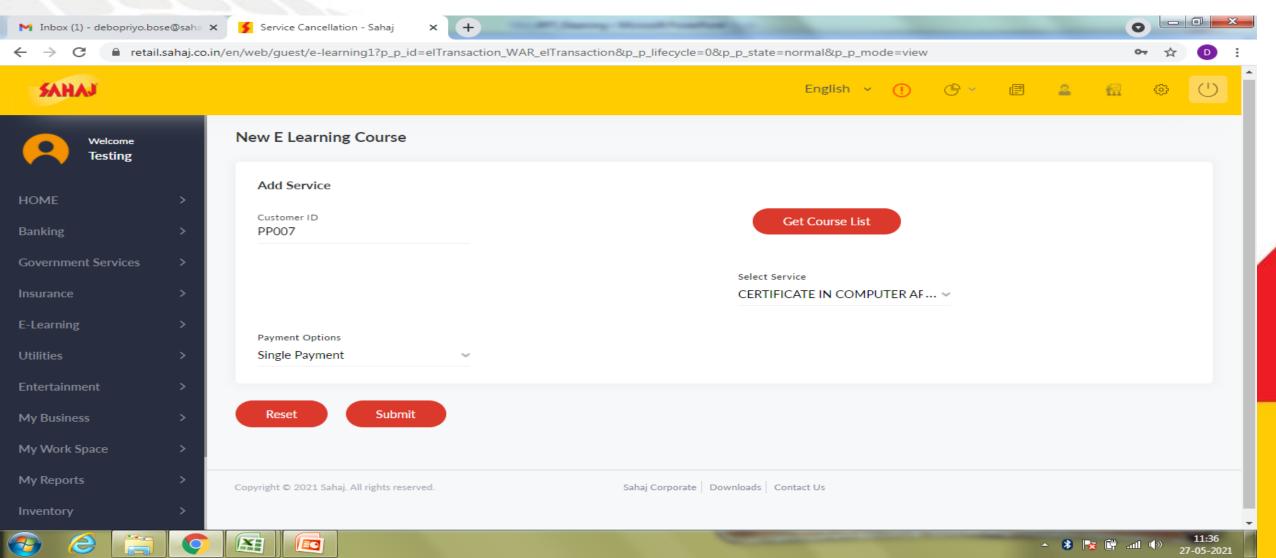


Confirmation alert appears on completion as shown below. In the alert screen "Add Services" tab needs to be clicked for course assignment



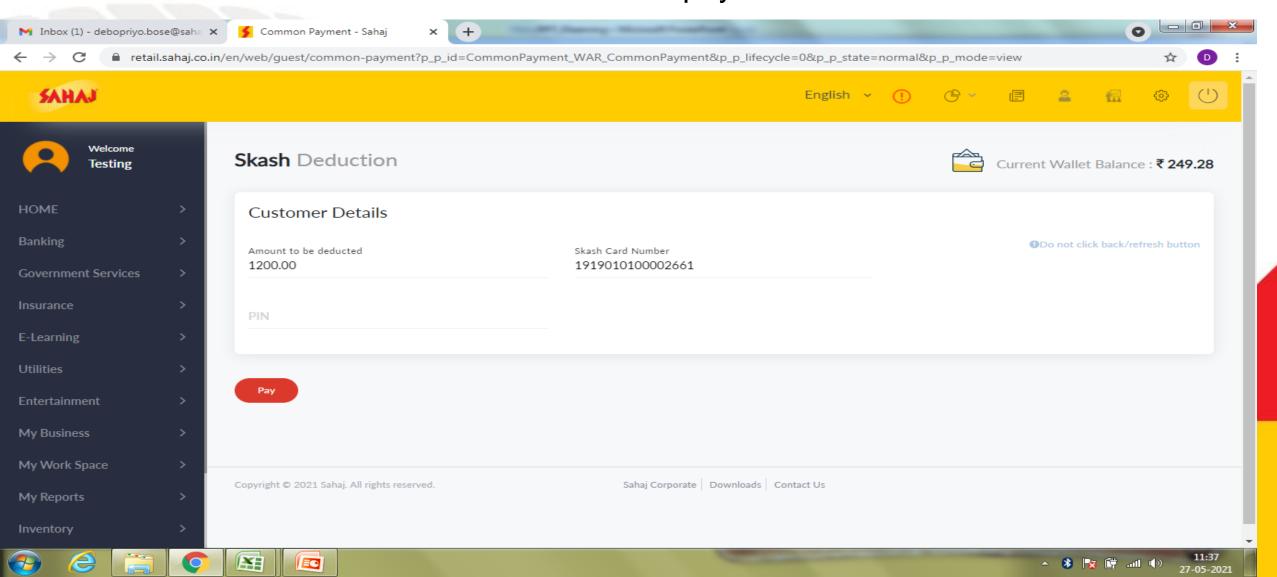


System automatically opens the Course Assignment page. SM will select the course that the student wants and click on 'submit' tab





# SM will make the payment.





Confirmation page alert in green comes along with Money Receipt displayed.

At this point the course is assigned and transaction is completed.

You have successfully applied for this e-Learning Course



### Sahaj Retail Limited

e-Learning

SKASH Deduction Receipt

TRANSACTION ID: 264752185 DATE: 17/09/2020

VLE/SEE ID VLE/SEE NAME

SL. No Description/Particulars				Rate in(Rs.)	Amount (Rs.)
	Service Name				
	Scheme Type				
1			1		



# THANK YOU